Nestlé India Limited

(CIN: L15202DL1959PLC003786) Nestlé House Jacaranda Marg 'M' Block, DLF City, Phase – II Gurugram – 122002, Haryana Phone 0124 - 3940000 E-mail: investor@IN.nestle.com Website www.nestle.in



BM:PKR: 05:19 14.02.2019

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort, Mumbai – 400 001

Scrip Code: 500790

Subject: 1. Regulation 33 of Listing Regulations - Audited Financial Results for 2018;

- 2. Regulation 30 of Listing Regulations Final Dividend for 2018 recommended; and
- 3. Regulation 42 of Listing Regulations 60th Annual General Meeting and Book Closure.

Dear Sir,

1. Audited Financial Results 2018

The Board of Directors at their meeting today:-

- a) approved the audited financial results for the year ended 31st December, 2018. Enclosed are the audited financial results along with the Report of the Auditors thereon and the declaration in respect of Audit Reports with unmodified opinion for the Financial Year ended on 31st December, 2018. The audited financial results shall be published in newspapers as required. Also, find enclosed Press Release relating to the results. The above are being uploaded on the Company's website
- b) approved the Financial Statements of the Company for the year 2018 including Balance Sheet as at 31st December, 2018 and Statement of Profit and Loss and the Cash Flow Statement for the year ended on that date.

2. Final Dividend recommended

The Board of Directors recommended final dividend for the year 2018 of Rs. 25.00 (Rupees twenty five only) per equity shares of Rs. 10/- each.

3. Annual General Meeting and Book Closure

At the Board Meeting today, the Board of Directors also approved the convening of 60th Annual General Meeting of the Company on Thursday, 25th April, 2019 ("60th AGM").

The Register of Members and Share Transfer Books of the Company shall remain closed from 3rd May, 2019 to 4th May, 2019 (both days inclusive) for the purpose of Annual Closing and determining entitlement of the members to the final dividend for 2018. The final dividend, if approved by the shareholders at 60th AGM, shall be paid on and from 15th May, 2019. Intimation of Annual Book Closure is enclosed. Copies of the printed Annual Report and Notice of the 60th AGM shall be sent to you in due course. The same shall also be uploaded on the Company's website.

The meeting of the Board of Directors commenced at 15:15 hours and concluded at 18:45 hours.

Thanking you,

Yours truly,

NESTLÉ INDIA LIMITED

B. MURLI

SENIOR VICE PRESIDENT- LEGAL & COMPANY SECRETARY

Encl.: as above



NESTLÉ INDIA LIMITED

Registered Office: 100 / 101, World Trade Centre, Barakhamba Lane, New Delhi – 110 001

STATEMENT OF AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED 31 DECEMBER 2018

(₹ In million)

THREE MONTHS ENDED			Accounting Year ended				
31.12.2018 (Audited as explained in Note 13)	30.09.2018 (Un-audited)	31.12.2017 (Audited as explained in Note 13)	PARTICULARS		31.12.2018 (Audited)	31.12.2017 (Audited)	
			Α	INCOME			
26,905.1	27,495.0	24,012.4		DOMESTIC SALES	105,075.4	94,724.5	
1,883.2	1,724.9	1,884.0		EXPORT SALES	7,086.9	6,626.6	
28,788.3	29,219.9	25,896.4		SALE OF PRODUCTS	112,162.3	101,351.1	
184.4	173.7	118.2		OTHER OPERATING REVENUES	760.4	570.7	
28,972.7	29,393.6	26,014.6	i	REVENUE FROM OPERATIONS	112,922.7	101,921.8	
752.3	670.3	510.9	ű	OTHER INCOME	2,589.2	1,769.2	
29,725.0	30,063.9	26,525.5		TOTAL INCOME	115,511.9	103,691.0	
			В	EXPENSES			
12,008.6	10,800.3	10,989.6	i	COST OF MATERIALS CONSUMED	43,656.8	42,316.6	
610.7	668.3		ii	PURCHASES OF STOCK-IN-TRADE	2,305.6	1,747.6	
			***	CHANGES IN INVENTORIES OF FINISHED GOODS, WORK IN	(60.1)	(795.6)	
(725.0)	372.6	(870.5)	iii	PROGRESS AND STOCK-IN-TRADE	(00.1)	· ·	
-	-	-	İν	EXCISE DUTY]	1,825.8	
2,798.9	2,903.9	2,607.3	٧	EMPLOYEE BENEFITS EXPENSE	11,241.5	10,174.5	
251.7	274.6	233.9	vi	FINANCE COSTS (INCLUDING INTEREST COST ON EMPLOYEE	1,119.5	919.0	
				BENEFIT PLANS) DEPRECIATION AND AMORTISATION	3,356.7	3,422.5	
784.2	930.1			OTHER EXPENSES	28,181.1	24,170.2	
8,086.8	7,176.3			IMPAIRMENT LOSS ON PROPERTY, PLANT AND EQUIPMENT	110.8	371.8	
69.4	-	304.6	ĺΧ	IMPAIRMENT LOSS ON PROPERTY, PERTY AND EQUITMENT	120.0	3/11	
				NET PROVISION FOR CONTINGENCIES	634.7	202.	
147.2	168.2		х	- OPERATIONS	621.7	383.6	
415.1	-	492.9	Χi	- OTHERS	415.1	492.9 269.1	
55.4	52.0		XII	CORPORATE SOCIAL RESPONSIBILITY EXPENSE	273.7		
24,503. <u>0</u>				TOTAL EXPENSES	91,222.4 24,289.5	85,298.0	
5,222.0	6,717.6	4,774.1	С	PROFIT BEFORE TAX (A-B)	24,209.3	18,393.0	
			D	TAX EXPENSE:		C 404	
1,847.6				CURRENT TAX	8,848.7 (628.5)	6,491. (350.6	
(43.2)			E	PROFIT FOR THE PERIOD (C-D)	16,069.3	12,251.	
3,417.6	4,461.1	3,118.3	F	OTHER COMPREHENSIVE INCOME	20,000,0		
			'	a. (i) ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR			
				LOSS	(464.0)	(4.207.7	
(201.6)	(86.3)	(701.1)		- RE-MEASUREMENT OF RETIRAL DEFINED SENEFIT PLANS	(464.0) (100.0)		
-	-	-		- CHANGES IN FAIR VALUE OF EQUITY INSTRUMENTS (ii) INCOME TAXES RELATING TO ITEMS THAT WILL NOT BE	1	l .	
70.5	30.1	242.6		RECLASSIFIED TO PROFIT OR LOSS	162.0	480.	
		1					
				b. (i) ITEMS THAT WILL BE RECLASSIFIED TO PROFIT OR LOSS	/2 23	3.0	
55.9	(7.8)	35.3		- CHANGES IN FAIR VALUE OF CASH FLOW HEDGES	(3.2)		
(19.5)	2.7	(12.3)		(ii) INCOME TAXES RELATING TO ITEMS THAT WILL BE RECLASSIFIED TO PROFIT OR LOSS	1.1	(9.3	
(94.7)	(61.3)	(435.5)	1	TOTAL OTHER COMPREHENSIVE INCOME (a+b)	(404.1)	(889.8	
3,322.9		-		TOTAL COMPREHENSIVE INCOME (E+F)	15,665.2	11,362.	
		_	Н	PAID UP EQUITY SHARE CAPITAL (FACE VALUE - ₹10 PER SHARE)	964.2	964.	
964.2		_	1	EARNINGS PER SHARE (EPS)	166.67	127.0	
964.2 35.45	46.27	32.34	I	BASIC/ DILUTED EPS (₹)	100.07	127.13	
	46.27	32.34	1	BASIC/ DILUTED EPS (₹) ADDITIONAL INFORMATION:	100.07	12710	



STATEMENT OF ASSETS AND LIABILITIES AS AT 31 DECEMBER 2018

(₹ In million)

PARTICULARS	As at 31.12.2018 (Audited)	As at 31.12.2017 (Audited)
		· · · · · · · · · · · · · · · · · · ·
A ASSETS		
1 NON-CURRENT ASSETS		
(a) PROPERTY, PLANT & EQUIPMENT	24,006.2	26,161.8
(b) CAPITAL WORK-IN-PROGRESS	1,052.0	941.6
(c) FINANCIAL ASSETS	·	
(i) INVESTMENTS	7,333.6	5,852.8
(ii) LOANS	401.4	463.5
(d) OTHER NON-CURRENT ASSETS	718.1	832.3
Sub-total - NON-CURRENT ASSETS	33,511.3	34,252.0
2 CURRENT ASSETS		
(a) INVENTORIES	9,655.5	9,024.7
(b) FINANCIAL ASSETS		
(i) INVESTMENTS	19,251.3	13,935.9
(ii) TRADE RECEIVABLES	1,245.9	889.7
(ii) CASH AND CASH EQUIVALENTS	15,987.7	14,476.9
(iii) CASH AND CASH EQUIVALENTS (iv) BANK BALANCES OTHER THAN CASH AND CASH EQUIVALENTS	112.9	97,3
	178.9	288.0
(v) LOANS	524.9	427.9
(vi) OTHER FINANCIAL ASSETS		63.9
(c) CURRENT TAX ASSETS (NET)	188.5	
(d) OTHER CURRENT ASSETS	223.9	169.6
Sub-total - CURRENT ASSETS	47,369.5	39,373.9
TOTAL-ASSETS	80,880.8	73,625.9
		
B EQUITY AND LIABILITIES		
EQUITY	2012	
(a) EQUITY SHARE CAPITAL	964.2	964.2
(b) OTHER EQUITY	35,773.2	33,241.7
Sub-total - EQUITY	36,737.4	34,205.9
LIABILITIES		
1 NON-CURRENT LIABILITIES		
(a) FINANCIAL LIABILITIES		
(i) BORROWINGS	351.4	351.4
(b) PROVISIONS	24,649.2	22,915.9
(c) DEFERRED TAX LIABILITIES (NET)	588.2	1,219.6
(d) OTHER NON-CURRENT LIABILITIES	5.1	6.0
Sub-total - NON-CURRENT LIABILITIES	25,593.9	24,492.9
2 CURRENT LIABILITIES		
(a) FINANCIAL LIABILITIES		
(i) TRADE PAYABLES	_	
TOTAL OUTSTANDING DUES OF MICRO ENTERPRISES AND SMALL ENTERPRISES	107.7	52.5
TOTAL OUTSTANDING DUES OF CREDITORS OTHER THAN MICRO ENTERPRISES AND SMALL ENTERPRISES	12,296.0	9,793.9
(ii) OTHER FINANCIAL LIABILITIES	3,161.8	3,140.2
(b) PROVISIONS	1,572.6	874.6
(c) OTHER CURRENT LIABILITIES	1,411.4	1,065.9
Sub-total - CURRENT LIABILITIES	18,549.5	14,927.1
TOTAL - EQUITY AND LIABILITIES	80,880.8	73,625.9

Financial results have been presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, Ind-AS and Schedule III (Division II) to the Companies Act, 2013.

For better understanding of the financial performance, the Company has chosen to present "Profit from Operations" as an additional information in the Statement of Profit and Loss. "Profit from Operations" is arrived from 'Profit before Tax' after reducing Other Income and adding back Finance Costs (including interest cost on employee benefit plans), Net provision for contingencies (others) and corporate social responsibility expense.

Notes: Comparisons with reference to full year ended 31.12.2017 unless otherwise specified:

- 1. In accordance with Ind AS 18 on "Revenue" and Schedule III to the Companies Act, 2013, Sales for the period 1 January to 30 June 2017 in the previous year were reported gross of Excise Duty and net of Value Added Tax (VAT)/ Sales Tax. Excise duty was reported as a separate expense line item. Consequent to the introduction of Goods and Services Tax (GST) with effect from 1 July 2017, VAT/Sales Tax, Excise duty etc. have been subsumed into GST and accordingly the same is not recognised as part of sales as per the requirements of Ind AS 18. This has resulted in lower reported sales in the current year in comparison to the sales reported in the previous year under the pre-GST structure of indirect taxes. With the change in structure of indirect taxes, expenses are also being reported net of taxes. Accordingly, financial results for the year ended 31 December 2018 and in particular Sales, absolute expenses and ratios in percentage of Sales are not comparable with the previous year. Profit from Operations in percentage of Sales and Net Profit in percentage of Sales are positively impacted as the percentages have been calculated on lower reported sales.
- Reported Total Sales and Domestic Sales for the year increased by 10.7% and 10.9% respectively. These growth rates are adversely
 impacted due to lower reported sales by the change in structure of indirect taxes (refer note 1 above). Domestic Sales growth is
 volume led and broad based. "Export Sales" increased by 6.9%.
- 3. "Total Sales" for the quarter increased by 11.2%. "Domestic Sales" increased by 12.0% supported by volumes and is broad based. "Export Sales" remained flat due to lower exports to Bangladesh & United Arab Emirates.
- 4. "Other Income" has increased due to higher average liquidities as well as higher yields.
- 5. "Cost of Materials consumed" [B(i)+B(ii)+B(iii)] has been favourably impacted by lower commodity prices.
- 6. "Other Expenses" have increased due to step up in demand generating activities including on new products.
- 7. "Net Provision for Contingencies" is mainly for matters related to litigations /related disputes and other uncertainties requiring management judgement. Provisions for Contingencies/ Contingent Liabilities are recognised/ disclosed after a careful evaluation of the facts and legal aspects of the matters involved, in line with Ind AS 37 on "Provisions, Contingent Liabilities and Contingent Assets".
- 8. "Re-Measurement of Retiral Defined Benefit Plans" represents actuarial gains/losses on defined benefit plans.
- 9. The Board of Directors have recommended a final dividend of ₹ 25.00 per equity share amounting to ₹ 2,410.4 million for the year 2018. The total dividend for 2018 aggregates to ₹ 115.00 per equity share which includes three interim dividends of ₹ 20.00 per equity share paid on 1 June 2018, ₹ 20.00 per equity share paid on 24 August 2018 and ₹ 50.00 per equity share paid on 21 December 2018. The final dividend is subject to approval by the shareholders at the ensuing Annual General Meeting of the Company and therefore has not been recognised as a liability as at the balance sheet date in line with Ind AS 10 on "Events after the Reporting Period".
- 10. Based on the guiding principles given in Ind AS 108 on 'Operating Segments', the Company's business activity falls within a single operating segment, namely Food. Accordingly, the disclosure requirements of Ind AS 108 are not applicable.
- 11.Legal proceedings in the MAGGI Noodles issue are currently on before the Hon'ble Supreme Court. The issue has been adequately explained in the Annual Report 2015 and also in the press releases in 2015 available on the Company's website www.nestle.in
- 12. Previous period's figures have been regrouped/ reclassified to conform with the current year's classification /grouping.
- 13. Figures of last quarter are the balancing figures between audited figures in respect of the full year and the un-audited published figures upto the period ended 30 September.

THE ABOVE RESULTS AND THIS RELEASE HAVE BEEN REVIEWED BY THE AUDIT COMMITTEE OF THE BOARD AND APPROVED BY THE BOARD OF DIRECTORS AT THEIR MEETING HELD ON 14 FEBRUARY 2019.

By Order of the Board

Suresh Narayanan

Chairman and Managing Director

Date: 14 February 2019

Place: Gurugram

Head Office: Nestlé House, Jacaranda Marg, M Block, DLF City Phase – II, Gurugram 122 002 (Haryana) Registered Office: 100 / 101, World Trade Centre, Barakhamba Lane, New Delhi – 110 001

Corporate Identity Number: L15202DL1959PLC003786 Email ID: <u>investor@in.nestle.com</u>, Website: <u>www.nestle.in</u> Phone: 011-23418891, Fax: 011-23415130

Nestlé India Limited

(CIN: E15202DL1959PLC003786) Nestié House Jacaranda Marg 'M' Block, DLF City, PHASE – II GURUGRAM – 122002, HARYANA Phone 0124 - 3940000

E-mail: corporate@IN.nestle.com Website: www.nestle.in



FEBRUARY 14, 2019

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai – 400 001

Scrip Code - 500790

Subject: Regulation 33 of the SEBI (Listing Obligations and Disclosure

Requirements) Regulations, 2015 - Declaration in respect of Audit Reports with unmodified opinion for the Financial Year ended on 31

December 2018

Dear Sir,

Pursuant to SEBI Circular No. CIR/CFD/CMD/56/2016 dated May 27, 2016; this is hereby declared that the Auditors of the Company, M/s. B S R & Co. LLP, Chartered Accountants, has issued the Audit Reports for Financial Statements as prepared under the Companies Act, 2013 and Financial Results as prepared under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 for the Financial Year ended on 31 December 2018 with unmodified opinion.

Nestlé India Limited

Shobinder Duggal

Director - Finance & Control and CFO

R

BSR&Co.LLP

Chartered Accountants

Building No.10, 8th Floor, Tower-B DLF Cyber City, Phase - II Gurugram - 122 002, India Telephone: + 91 124 719 1000 Fax: + 91 124 235 8613

Independent Auditor's Report on Financial Results of Nestlé India Limited pursuant to Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

To Board of Directors of Nestlé India Limited

We have audited the accompanying annual financial results of Nestlé India Limited for the year ended 31 December 2018, attached herewith, being submitted by the company pursuant to the requirement of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations'). Attention is drawn to the fact that the figures for the quarter ended 31 December 2018 and the corresponding quarter ended in the previous year as reported in these financial results are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the end of the third quarter of the relevant financial year. Also the figures up to the end of the third quarter had only been reviewed and not subjected to audit.

These financial results have been prepared on the basis of the annual financial statements and reviewed quarterly financial results upto the end of the third quarter which are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial results based on our audit of the annual financial statements which have been prepared in accordance with the recognition and measurement principles laid down in the Companies (Indian Accounting Standards) Rules, 2015 as per Section 133 of the Companies Act, 2013 and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial results are free of material misstatement(s). An audit includes examining, on a test basis, evidence supporting the amounts disclosed as financial results. An audit also includes assessing the accounting principles used and significant estimates made by management. We believe that our audit provides a reasonable basis for our opinion

In our opinion and to the best of our information and according to the explanations given to us, these financial results:

- (i) are presented in accordance with the requirements of Regulation 33 of the Listing Regulations in this regard; and
- (ii) give a true and fair view of the net profit and other comprehensive income and other financial information for the year ended 31 December 2018.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No.: 101248W/W-100022

Jiten Chopra

Partner

Membership No.: 092894

Nestlé India Limited

(CIN: L15202DL1959PLC003786)
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Website www.nestle.in



BM: PKR: 06:19

14.02.2019

BSE Limited
 Phiroze Jeejeebhoy Towers
 Dalal Street, Fort, Mumbai – 400 001

 National Securities Depository Limited Trade World, 4th Floor Kamala Mills Compound Senapati Bapat Marg, Lower Parel, Mumbai – 400 013

Alankit Assignments Ltd.
 1E/13 Jhandewalan Extension
 New Delhi – 110 055

 Central Depository Services (India) Limited Phiroze Jeejeebhoy Towers 16th Floor, Daial Street Mumbai – 400 001

ISIN: INE239A01016

BSE Scrip Code: 500790

Subject: Annual Closing and dates for determining entitlement of the shareholders to the final

dividend for the year 2018.

Dear Sir,

Furnished below is the Book Closure details for the purpose of Annual Closing and dates of determining entitlement of the shareholders to final dividend for the year, 2018:

Name of the Company : Nestlé India Limited

SECURITY	TYPE OF SECURITY AND PAID UP VALUE	BOOK CLOSURE	PURPOSE
500 790	EQUITY SHARES Rs. 964,157,160/- (Rs. 10/- per equity share)	(From 3 rd May, 2019 to 4 th May, 2019 both days inclusive)	Annual Closing and for determining entitlement of the shareholders to the final dividend for the year 2018.

Thanking you,

Yours truly,

NESTLÉ INDIA LIMITED

SENIOR VICE PRESIDENT - LEGAL & COMPANY SECRETARY

Press Release

Nestlé House, Gurugram, 14th February 2019



Nestle India Sustains Volume Led Profitable Growth; Crosses ₹11,000 Crore Turnover

Nestlé India – Full Year, 2018

- Total Sales of ₹11,216 Crore
- Domestic Sales Growth at 10.9%. Comparable Growth estimated at 14.3%.
- Profit from Operations at 21.0% of Sales
- Net Profit of ₹1,607 Crore
- Enables contribution to exchequer of ₹3,076 Crore
- Net Cash generated from Operating Activities at ₹2,052 Crore
- Earnings Per Share of ₹166.67
- Final Dividend recommended ₹25.00 per equity share
- Total Dividend including final dividend ₹115.00 per equity share

The Board of Directors of Nestlé India met today at Nestlé House and approved the results for the full year 2018. Commenting on the results, **Mr. Suresh Narayanan**, **Chairman and Managing Director**, **Nestlé India said**, "We have, once again, delivered volume led profitable growth. There has been double digit growth in almost all the categories, supported by a step up in demand generating activities including on new products. Our iconic brands like MAGGI, NESCAFE, KITKAT, MUNCH and EVERYDAY continued to deliver strong performances.

We offered exciting new products and in 2018 introduced NESCAFÉ Ready-to-Drink Cans, NESPLUS, MAGGI Nutri-licious Baked Noodles, MAGGI Dip & Spread, NESCAFÉ É Smart Coffee Machine and EVERYDAY Chai Life.

2018 has been a year of milestones! We became the first listed pure play food and beverage company in India to cross ₹10,000 crore in revenue for the full year 2017 and have now crossed ₹11,000 crore in revenue for the year 2018.

We continued to receive valuable support from Nestlé Group's unmatched Research and Development (R&D) capabilities and expertise. Under the General License Agreements, your company has ongoing access to global portfolio of thousands of brands and patents, proprietary technologies and know-how developed by the global network of 31 R&D centres (including one in India); as well as expertise across the value chain, i.e, in operations, commercial and support functions.

We stepped up our initiatives towards plastic waste management, especially in the hill states with the launch of '2 Minute Safaai Ke Naam'. The journey is continuing and we remain steadfast in our commitment to manage plastic waste and follow the 3R's principle – Reduce, Recycle and Recover. "

Highlights for the full year 2018:

In accordance with Ind AS 18 on "Revenue" and Schedule III to the Companies Act, 2013, Sales for the
period 1 January to 30 June 2017 in the previous year were reported gross of Excise Duty and net of
Value Added Tax (VAT)/ Sales Tax. Excise duty was reported as a separate expense line item.
Consequent to the introduction of Goods and Services Tax (GST) with effect from 1 July 2017,

VAT/Sales Tax, Excise duty etc. have been subsumed into GST and accordingly the same is not recognised as part of sales as per the requirements of Ind AS 18. This has resulted in lower reported sales in the current year in comparison to the sales reported in the previous year under the pre-GST structure of indirect taxes. With the change in structure of indirect taxes, expenses are also being reported net of taxes. Accordingly, financial results for the year ended 31 December 2018 and in particular Sales, absolute expenses and ratios in percentage of Sales are not comparable with the previous year. Profit from Operations in percentage of Sales and Net Profit in percentage of Sales are positively impacted as the percentages have been calculated on lower reported sales.

- Total Sales and Domestic Sales for the year increased by 10.7% and 10.9% respectively. These growth
 rates are adversely impacted due to lower reported sales by the change in structure of indirect taxes
 (refer note above). Domestic Sales growth is volume led and broad based. "Export Sales" increased
 by 6.9%.
- Profit from Operations in percentage of sales and Net Profit in percentage of Sales are positively impacted by 60 bps and 40 bps respectively as the percentages have been calculated on lower reported sales.

Highlights for the quarter ended 31st December, 2018:

• Total Sales for the quarter increased by 11.2%. Domestic Sales increased by 12.0% supported by volumes and is broad based. Export Sales remained flat due to lower exports to Bangladesh & United Arab Emirates.

Dividend:

• The Board of Directors have recommended a final dividend of ₹25.00 per equity share amounting to ₹2,410.4 million for the year 2018. The total dividend for 2018 aggregates to ₹115.00 per equity share which includes three interim dividends of ₹20.00 per equity share paid on 1 June 2018, ₹20.00 per equity share paid on 24 August 2018 and ₹50.00 per equity share paid on 21 December 2018.

For more information:

Ambereen Ali Shah, Nestlé India, +91 9717022731 Shashank Kumar Nair, Nestlé India, + 91 9818077775

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Registered Office: 100 / 101, World Trade Centre, Barakhamba Lane, New Delhi - 110001

Corporate Identity Number: L15202DL1959PLC003786

Email IO: ambergen.shah@in.nestle.com / shashank.nair@in.nestle.com (with a CC to media.india@in.nestle.com); investor@in.nestle.com

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